TRENCADIS, a new beginning as it approaches its 20th anniversary

Anton Pisaroglu takes full ownership of the company, and Florin Popescu becomes CEO. The new direction: international expansion and digital sovereignty.

Bucharest. Trencadis, a Romanian IT systems integrator whose portfolio includes strategic projects such as RO-ALERT and the Romanian Government Cloud, is entering a new phase of development. Anton Pisaroglu, an international political strategist and former presidential candidate, has acquired full ownership of the company, becoming its sole owner.

The new strategy aims to establish Trencadis as a leading international provider of digital sovereignty systems. The company will apply Romanian technology expertise to projects for governments and organisations, with a focus on developing economies.

“Romania has an opportunity to reposition its IT industry at a time of profound geopolitical and technological change. A model built predominantly on outsourcing and cost advantages is increasingly vulnerable to artificial intelligence and competition from lower-cost markets. The absence of a clear vision and consistent public policies has deepened this vulnerability. Yet we have a major advantage: engineers with world-class expertise who have contributed to some of the most complex technology projects in the world.

Today, developing economies need this expertise to build their own systems of governance and public services, ready for the AI era. Romania can turn its accumulated expertise into an export capability of strategic value. Through Trencadis, we want to attract specialists, develop flagship projects and export the ability to build sovereign digital systems,” says Anton Pisaroglu, sole owner of Trencadis.

Digital sovereignty means the ability of a country or organisation to control the data, critical infrastructure and AI systems on which it depends. This control entails the freedom to decide how systems are built and operated, how information is protected and how continuity is maintained, including in times of crisis.

Anton Pisaroglu's experience in strategic advisory work for leaders, institutions and companies across Europe, Africa and the Middle East will support Trencadis's expansion. His understanding of these markets and the international relationships he has developed over time will help identify opportunities and build partnerships that bring the company's expertise to strategic projects.

Florin Popescu takes over executive leadership, bringing more than 18 years of IT experience, including roles at Accenture and Allianz Technology.

"Trencadis has experience in critical projects and the people who made them possible. My mandate is to strengthen this team, attract new specialists and build the capacity to deliver major international projects. Our ambition must be backed by the quality of the systems we build and the trust of those who use them.

For us, a system's quality is also measured by the control the organisation retains: over its own data, the continuity of essential services and how it develops its infrastructure. Digital sovereignty must be built into the system's architecture and sustained throughout its lifecycle through integration, security and operations. These requirements will guide the projects we deliver," says Florin Popescu, CEO of Trencadis.

About Trencadis

Trencadis is a Romanian technology company with nearly two decades of experience in developing and integrating IT systems for the public and private sectors. The company has served hundreds of clients in Romania and internationally, and has contributed to projects such as RO-ALERT and the Romanian Government Cloud.